Independent Auditor's Report on
Audits of Financial Statements of

Saluda County First Steps

to School Readiness Partnership

for the years ended June 30, 2013 and 2012

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Independent Auditor's Report

To the Board of Directors
Saluda County First Steps to School Readiness Partnership
Saluda, South Carolina

We have audited the accompanying financial statements of revenues, expenses, and changes in net assets - modified cash basis of Saluda County First Steps to School Readiness Partnership, a South Carolina non-profit corporation, (the "Partnership"), as of and for the years ended June 30, 2013 and 2012, and the related statements of functional expenses - modified cash basis, for the years then ended, and the related notes to the financial statements, which collectively comprise the Partnership's financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting as described in Note 1; this includes determining that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

Scott and Company LLC
CERTIFIED PUBLIC ACCOUNTANTS

scottandco.com

1441 Main Street, Suite 800
Post Office Box 8388
Columbia, South Carolina 29202

TEL (803) 256-6021 | FAX (803) 256-8346

115 Whitsett Street
Greenville, South Carolina 29601

TEL (864) 232-1545 | FAX (864) 232-4637

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Partnership's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinion

In our opinion, the financial statements referred to above fairly present, in all material respects, the assets, liabilities, and net assets of the Partnership as of June 30, 2013 and 2012, and its support, revenue, and expenses for the years then ended in accordance with the modified cash basis of accounting as described in Note 1.

Basis of Accounting

We draw attention to Note 1 of the financial statements, which describes the basis of accounting. The financial statements are prepared on the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to that matter.

Scott and Company LLC

Columbia, South Carolina
April 4, 2014

Saluda County First Steps to School Readiness Partnership
Statements of Revenues, Expenses, and Changes in Net Assets - Modified Cash Basis
for the years ended June 30,

	2013	2012
Temporarily restricted net assets:		
Revenues:		
Grant revenues - South Carolina Office of First Steps to School Readiness:		
State allocation	$ 130,332	$ 80,377
State private	-	5,000
Education Improvement Act	-	58,884
Federal revenue	70,596	75,104
Interest income	8	14
Contribution income	3,774	2,447
Total revenues	204,710	221,826
Net assets released from temporary restrictions	(221,516)	(215,393)
Change in temporarily restricted net assets	(16,806)	6,433
Unrestricted net assets:		
Net assets released from temporary restrictions	221,516	215,393
Expenses:		
County operations	46,785	43,977
Family strengthening	131,693	95,038
Child care quality	43,038	76,378
Total expenses	221,516	215,393
Change in unrestricted net assets	-	-
Change in net assets before transfer	(16,806)	6,433
Transfer of CDEPP funds	-	(1,284)
(Decrease) increase in net assets	(16,806)	5,149
Net assets at beginning of the year:		
Cash	115,951	162,920
Accounts payable	(22,115)	(74,235)
	93,834	88,685
Net assets at end of the year:		
Cash	91,367	115,951
Accounts receivable	637	-
Accounts payable	(14,976)	(22,117)
	$ 77,028	$ 93,834

The accompanying notes are an integral part of these financial statements.

Saluda County First Steps to School Readiness Partnership
Statement of Functional Expenses - Modified Cash Basis
for the year ended June 30, 2013

	Administrative	Program		
	County operations	Family strengthening	Child care quality	Total
Salaries	$ 30,885	$ 66,929	$ 16,615	$ 114,429
Payroll taxes	2,343	5,007	1,094	8,444
Fringe benefits	7,347	21,342	3,670	32,359
Utilities	528	461	359	1,348
Professional development	-	250	205	455
Telephone	601	1,171	1,297	3,069
Office supplies	795	1,586	1,074	3,455
Insurance (non-health)	2,733	-	-	2,733
Travel	1,068	295	990	2,353
Miscellaneous	430	-	-	430
Program purchased supplies	55	14,812	7,319	22,186
Program purchased services	-	19,840	10,415	30,255
	$ 46,785	$ 131,693	$ 43,038	$ 221,516

The accompanying notes are an integral part of these financial statements.

Saluda County First Steps to School Readiness Partnership
Statement of Functional Expenses- Modified Cash Basis
for the year ended June 30, 2012

	Administrative	Program		
	County operations	Family strengthening	Child care quality	Total
Salaries	$ 28,857	$ 58,931	$ 16,690	$ 104,478
Payroll taxes	2,311	4,509	975	7,795
Fringe benefits	6,412	12,117	2,985	21,514
Utilities	291	239	1,137	1,667
Professional development	-	2,312	804	3,116
Telephone	759	153	940	1,852
Office supplies	1,007	544	1,798	3,349
Insurance (non health)	2,642	-	-	2,642
Board expense	426	-	-	426
Travel	397	1,038	2,841	4,276
Miscellaneous	541	-	-	541
Program purchased supplies	334	2,732	18,315	21,381
Program purchased services	-	12,463	29,893	42,356
	$ 43,977	$ 95,038	$ 76,378	$ 215,393

The accompanying notes are an integral part of these financial statements.

Note 1. Summary of Significant Accounting Policies

Organization and Purpose – The Partnership is a non-profit entity organized under the laws of South Carolina with the intent of improving early childhood development. The Partnership provides services directly or contracts with third parties to provide services and support to children and their families to enable children to reach school ready to learn; to establish goals for this initiative; and to provide programs and services which impact children and families during the first years of a child's life.

The Partnership's stated goals are to (1) provide parents with access to the support they might seek and want to strengthen their families and to promote the optimal development of their preschool children; (2) increase comprehensive services so children have reduced risk for major physical, developmental, and learning problems; (3) promote high quality preschool programs that provide a healthy environment that will promote normal growth and development; (4) provide services so all children receive the protection, nutrition, and health care needed to thrive in the early years of life so they arrive at school ready to learn; and (5) mobilize communities to focus efforts on providing enhanced services to support families and their young children so as to enable every child to reach school healthy and ready to learn.

Basis of Accounting – The accompanying financial statements have been prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles. The basis of accounting determines when the Partnership recognizes revenue and expenses, and related assets and liabilities. The Partnership uses the cash receipts and disbursements basis of accounting, modified by including program revenue and expenses to the extent that such transactions are settled in cash or invoiced to the Partnership timely after year-end. These financial statements reflect amounts received and spent directly related to the Partnership's purpose of improving early childhood development.

The basis of accounting adopted by the Partnership differs from generally accepted accounting principles primarily because it recognizes long lived assets and other costs which benefit more than one period as expenses in the year purchased, and it recognizes certain expenses when paid such as vacation and sick time for employees.

Support and Revenue – Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and nature of any donor restrictions. All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction.

Note 1. Summary of Significant Accounting Policies (continued)

Support and Revenue (continued) - A restriction expires when a stipulated time restriction ends or purpose restriction is accomplished. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Substantially all the support and revenue received by the Partnership is considered to be temporarily restricted as the Partnership is obligated to spend the amounts received consistent with the instructions from the contributor, including South Carolina First Steps State Board of Trustees, as to their intended use.

Income Tax – The Partnership is organized as a non-profit organization under Section 501(c) (3) of the Internal Revenue Code, and is exempt from federal and state income tax.

Use of Estimates – The preparation of the financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash – The Partnership maintains its cash in bank deposit accounts at high quality financial institutions and generally limits its exposure to credit risk from balances on deposit with the financial institutions in excess of the Federal Deposit Insurance Corporation ("FDIC") insured limit. At times, such deposits may be in excess of FDIC insured limits. The Partnership has additional insurance/security in place for deposits in excess of FDIC limits.

Contributed Services – Contributed services normally would be recorded under generally accepted accounting principles that (a) create or enhance non-financial assets or require specialized skills, (b) are provided by individuals possessing those skills, and (c) would typically need to be purchased if not provided by donation. A substantial number of unpaid volunteers have made significant contributions of their time to develop the Partnership's programs. The value of this contributed time is not reflected in these financial statements since it does not meet the revenue recognition criteria as defined by the modified cash basis of accounting.

Note 2. Related Party Transactions

The board members of the Partnership are representative of various organizations that in certain instances benefit from actions taken by the board. It is the policy of the Partnership that board members are not to be involved with decisions regarding the organizations they represent.

Some of the Partnership's board members are also members of management of other Partnership's contractors, one of which is the Saluda County School District One. The Partnership consummated arm's length transactions with these entities to provide certain services related to the mission of the Partnership. The Partnership has recognized approximately $139,000 and $146,000 as expense for the years ended June 30, 2013 and 2012, respectively, related to the services provided by these contractors.

The Partnership has also contracted with Saluda County School District One to employ individuals whose main purpose is to work for the Partnership. The purpose of this contractual arrangement is to provide the individuals with the opportunity to participate in employee benefits programs that are not available through the Partnership.

Note 3. Concentrations of Risks

The Partnership receives substantially all of its funding through the South Carolina Office of First Steps to School Readiness. Future funding is dependent upon annual evaluation of the Partnership's effectiveness and availability of amounts as appropriated by the South Carolina General Assembly to the South Carolina Office of First Steps to School Readiness for distribution to county First Steps Partnerships, of which the Partnership is one of forty-six partnerships receiving funding. The South Carolina First Steps to School Readiness 7-year legislative authorization ended June 30, 2013 (fiscal year 2013). However, the South Carolina General Assembly approved South Carolina First Steps to School Readiness in the fiscal year 2014 (July 2013 – June 2014) budget appropriation thereby extending it for one fiscal year. The South Carolina First Steps to School Readiness' management is currently working with the South Carolina General Assembly to extend its legislative authorization past June 30, 2014.

The Partnership enters into various contracts with third parties for the performance of certain services consistent with the organization and purpose of the Partnership. The contracts vary in length, however are generally one year or less and are subject to annual renegotiation. Substantially all amounts as shown in the statements of functional expenses, with the exception of those amounts expensed for administrative functions, were expenses associated with services and goods contracted for by the Partnership and provided by third parties, for the benefit of improving early childhood development on behalf of the Partnership.

Note 4. Transfer of CDEPP

During the fiscal year ended June 30, 2012, the Partnership, at the request of the South Carolina Office of First Steps, transferred all of its net assets related to the Child Development Education Pilot Program ("CDEPP") to a separate legal entity which the South Carolina Office of First Steps formed to administer CDEPP funds going forward. This transfer of net assets is reported as a separate line item on the statements of revenues, expenses, and changes in net assets – modified cash basis.

Note 5. Subsequent Events

The Partnership has evaluated events and transactions occurring subsequent to the balance sheet date of June 30, 2013, for items that should potentially be recognized or disclosed in these financial statements. The evaluation was conducted through April 4, 2014, the date these financial statements were available to be issued, and there were no subsequent events that required disclosure in these financial statements.