

Report on Audits of Financial Statements of
Saluda County First Steps
to School Readiness Partnership
for the years ended June 30, 2012 and 2011

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Independent Auditor's Report

To the Board of Directors
Saluda County First Steps to School Readiness Partnership
Saluda, South Carolina

We have audited the accompanying statements of revenues, expenses, and changes in net assets - modified cash basis of Saluda County First Steps to School Readiness Partnership, a South Carolina non-profit corporation, (the "Partnership"), as of and for the years ended June 30, 2012 and 2011 and the related statements of functional expenses - modified cash basis for the years then ended. These financial statements are the responsibility of the Partnership's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As described in Note 1, these financial statements were prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles.

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets, liabilities, and net assets of Saluda County First Steps to School Readiness Partnership as of June 30, 2012 and 2011, and its revenues and expenses for the years then ended, on the basis of accounting described in Note 1.

Scott and Company LLC

Columbia, South Carolina
June 13, 2013

Saluda County First Steps to School Readiness Partnership
 Statements of Revenues, Expenses, and Changes in Net Assets - Modified Cash Basis
 for the years ended June 30,

<u>Temporarily restricted net assets:</u>	<u>2012</u>	<u>2011</u>
<u>Revenues:</u>		
Grant revenues - South Carolina Office of First Steps to School Readiness:		
State allocation	\$ 80,377	\$ 31,080
State private	5,000	20,816
Education Improvement Act	58,884	57,964
4-K State appropriation	-	45,000
Federal revenue	75,104	111,914
Interest income	14	318
Contribution income	2,447	2,703
Total revenues	<u>221,826</u>	<u>269,795</u>
Net assets released from temporary restrictions	<u>(215,393)</u>	<u>(274,253)</u>
Change in temporarily restricted net assets	<u>6,433</u>	<u>(4,458)</u>
<u>Unrestricted net assets:</u>		
Net assets released from temporary restrictions	<u>215,393</u>	<u>274,253</u>
<u>Expenses:</u>		
County operations	43,977	49,356
Family strengthening	95,038	83,169
Early education programs	-	42,761
School transition	-	27,705
Child care quality	76,378	71,262
Total expenses	<u>215,393</u>	<u>274,253</u>
Change in unrestricted net assets	<u>-</u>	<u>-</u>
Change in net assets before transfer	<u>6,433</u>	<u>(4,458)</u>
Transfer of CDEPP funds	<u>(1,284)</u>	<u>-</u>
Increase (decrease) in net assets	<u>5,149</u>	<u>(4,458)</u>
<u>Net assets at beginning of the year:</u>		
Cash	162,920	141,260
Accounts receivable	-	200
Accounts payable	<u>(74,235)</u>	<u>(48,317)</u>
	<u>88,685</u>	<u>93,143</u>
<u>Net assets at end of the year:</u>		
Cash	115,951	162,920
Accounts receivable	-	-
Accounts payable	<u>(22,117)</u>	<u>(74,235)</u>
	<u>\$ 93,834</u>	<u>\$ 88,685</u>

The accompanying notes are an integral part of these financial statements.

Saluda County First Steps to School Readiness Partnership
Statement of Functional Expenses - Modified Cash Basis
for the year ended June 30, 2012

	Administrative		Program		Total
	County operations	Family strengthening	Child care quality		
Salaries	\$ 28,857	\$ 58,931	\$ 16,690	\$	104,478
Payroll taxes	2,311	4,509	975		7,795
Fringe benefits	6,412	12,117	2,985		21,514
Utilities	291	239	1,137		1,667
Professional development	-	2,312	804		3,116
Telephone	759	153	940		1,852
Office supplies	1,007	544	1,798		3,349
Insurance (non-health)	2,642	-	-		2,642
Board expense	426	-	-		426
Travel	397	1,038	2,841		4,276
Miscellaneous	541	-	-		541
Program purchased supplies	334	2,732	18,315		21,381
Program purchased services	-	12,463	29,893		42,356
	<u>\$ 43,977</u>	<u>\$ 95,038</u>	<u>\$ 76,378</u>	<u>\$</u>	<u>215,393</u>

The accompanying notes are an integral part of these financial statements.

Saluda County First Steps to School Readiness Partnership
Statement of Functional Expenses- Modified Cash Basis
for the year ended June 30, 2011

	Administrative		Program					Total
	County operations		Family strengthening	Early education	School transition	Child care quality		
Salaries	\$ 33,596		\$ 51,975	\$ -	\$ -	\$ -	\$ 19,689	\$ 105,260
Payroll taxes	2,012		4,520	-	-	-	1,284	7,816
Fringe benefits	6,019		15,593	-	-	-	3,010	24,622
Utilities	322		289	-	-	-	674	1,285
Professional development	125		986	-	-	-	20	1,131
Telephone	771		522	-	-	-	1,484	2,777
Office equipment-purchase	511		550	-	-	-	1,252	2,313
Office supplies	2,203		1,101	-	-	-	1,301	4,605
Insurance (non health)	1,578		-	-	-	-	-	1,578
Travel	1,086		291	-	-	-	1,552	2,929
Miscellaneous	768		-	-	-	-	-	768
Program purchased supplies	315		6,667	-	800	-	10,033	17,815
Program purchased services	50		675	42,761	26,905	-	30,963	101,354
	\$ 49,356		\$ 83,169	\$ 42,761	\$ 27,705	\$ 71,262	\$ 274,253	

The accompanying notes are an integral part of these financial statements.

Saluda County First Steps to School Readiness Partnership
Notes to Financial Statements

Note 1. Summary of Significant Accounting Policies

Organization and Purpose – The Partnership is a non-profit entity organized under the laws of South Carolina with the intent of improving early childhood development. The Partnership provides services directly or contracts with third parties to provide services and support to children and their families to enable children to reach school ready to learn; to establish goals for this initiative; and to provide programs and services which impact children and families during the first years of a child’s life.

The Partnership’s stated goals are to (1) provide parents with access to the support they might seek and want to strengthen their families and to promote the optimal development of their preschool children; (2) increase comprehensive services so children have reduced risk for major physical, developmental, and learning problems; (3) promote high quality preschool programs that provide a healthy environment that will promote normal growth and development; (4) provide services so all children receive the protection, nutrition, and health care needed to thrive in the early years of life so they arrive at school ready to learn; and (5) mobilize communities to focus efforts on providing enhanced services to support families and their young children so as to enable every child to reach school healthy and ready to learn.

Basis of Accounting – The accompanying financial statements have been prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles. The basis of accounting determines when the Partnership recognizes revenue and expenses, and related assets and liabilities. The Partnership uses the cash receipts and disbursements basis of accounting, modified by including program revenue and expenses to the extent that such transactions are settled in cash or invoiced to the Partnership timely after year-end. These financial statements reflect amounts received and spent directly related to the Partnership’s purpose of improving early childhood development.

The basis of accounting adopted by the Partnership differs from generally accepted accounting principles primarily because it recognizes long lived assets and other costs which benefit more than one period as expenses in the year purchased, and it recognizes certain expenses when paid such as vacation and sick time for employees.

Support and Revenue – Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and nature of any donor restrictions. All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction.

Saluda County First Steps to School Readiness Partnership
Notes to Financial Statements

Note 1. Summary of Significant Accounting Policies (continued)

Support and Revenue (continued) - A restriction expires when a stipulated time restriction ends or purpose restriction is accomplished. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Substantially all the support and revenue received by the Partnership is considered to be temporarily restricted as the Partnership is obligated to spend the amounts received consistent with the instructions from the contributor, including South Carolina First Steps State Board of Trustees, as to their intended use.

Income Tax – The Partnership is organized as a non-profit organization under Section 501(c) (3) of the Internal Revenue Code, and is exempt from federal and state income tax.

Use of Estimates – The preparation of the financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash – The Partnership maintains its cash in bank deposit accounts at high quality financial institutions and generally limits its exposure to credit risk from balances on deposit with the financial institutions in excess of the Federal Deposit Insurance Corporation (“FDIC”) insured limit. At times, such deposits may be in excess of FDIC insured limits. The Partnership has additional insurance/security in place for deposits in excess of FDIC limits.

Contributed Services – Contributed services normally would be recorded under generally accepted accounting principles that (a) create or enhance non-financial assets or require specialized skills, (b) are provided by individuals possessing those skills, and (c) would typically need to be purchased if not provided by donation. A substantial number of unpaid volunteers have made significant contributions of their time to develop the Partnership’s programs. The value of this contributed time is not reflected in these financial statements since it does not meet the revenue recognition criteria as defined by the modified cash basis of accounting.

Saluda County First Steps to School Readiness Partnership
Notes to Financial Statements

Note 2. Related Party Transactions

The board members of the Partnership are representative of various organizations that in certain instances benefit from actions taken by the board. It is the policy of the Partnership that board members are not to be involved with decisions regarding the organizations they represent.

Some of the Partnership's board members are also members of management of other Partnership's contractors, one of which is the Saluda County School District One. The Partnership consummated arm's length transactions with these entities to provide certain services related to the mission of the Partnership. The Partnership has recognized approximately \$146,000 and \$225,000 as expense for the years ended June 30, 2012 and 2011, respectively, related to the services provided by these contractors.

The Partnership has also contracted with Saluda County School District One to employ individuals whose main purpose is to work for the Partnership. The purpose of this contractual arrangement is to provide the individuals with the opportunity to participate in employee benefits programs that are not available through the Partnership.

Note 3. Concentrations of Risks

The Partnership receives substantially most of its funding through the South Carolina Office of First Steps to School Readiness. Future funding is dependent upon annual evaluation of the Partnership's effectiveness and availability of amounts as appropriated by the South Carolina General Assembly to the South Carolina Office of First Steps to School Readiness for distribution to county First Steps Partnerships, of which the Partnership is one of forty-six partnerships receiving funding. Due to the general economic environment within the State of South Carolina, the overall availability of funding from the South Carolina General Assembly is expected to remain level during the fiscal year ending June 30, 2013.

The Partnership enters into various contracts with third parties for the performance of certain services consistent with the organization and purpose of the Partnership. The contracts vary in length; however they are generally one year or less and are subject to annual renegotiation. Substantially all amounts as shown in the statements of functional expenses, with the exception of those amounts expensed for administrative functions, were expenses associated with services and goods contracted for by the Partnership and provided by third parties, for the benefit of improving early childhood development on behalf of the Partnership.

Saluda County First Steps to School Readiness Partnership
Notes to Financial Statements

Note 4. Transfer of CDEPP

During the fiscal year ended June 30, 2012, the Partnership, at the request of the South Carolina Office of First Steps, transferred all of its net assets related to the Child Development Education Pilot Program (“CDEPP”) to a separate legal entity which the South Carolina Office of First Steps formed to administer CDEPP funds going forward. This transfer of net assets is reported as a separate line item on the statements of revenues, expenses, and changes in net assets – modified cash basis.

Note 5. Subsequent Events

The Partnership has evaluated events and transactions occurring subsequent to the balance sheet date of June 30, 2012, for items that should potentially be recognized or disclosed in these financial statements. The evaluation was conducted through June 13, 2013, the date these financial statements were available to be issued, and there were no subsequent events that required disclosure in these financial statements.