Report on Audits of Financial Statements of

Florence County First Steps

to School Readiness Partnership

for the years ended June 30, 2011 and 2010

Contents

Independent Auditors' Report.....1

Financial Statements:

Statements of Revenues, Expenses, and Changes in Net Assets - Modified Cash Basis 2

Statements of Functional Expenses - Modified Cash Basis..... 3-4

Notes to Financial Statements..... 5-8

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Independent Auditors' Report

To the Board of Directors
Florence County First Steps to School Readiness Partnership
Florence, South Carolina

We have audited the accompanying statements of revenues, expenses, and changes in net assets - modified cash basis of Florence County First Steps to School Readiness Partnership, a South Carolina non-profit corporation, (the "Partnership"), as of and for the years ended June 30, 2011 and 2010 and the related statements of functional expenses - modified cash basis for the years then ended. These financial statements are the responsibility of the Partnership's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As described in Note 1, these financial statements were prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles.

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets, liabilities, and net assets of Florence County First Steps to School Readiness Partnership as of June 30, 2011 and 2010, and its revenues and expenses for the years then ended, on the basis of accounting described in Note 1.

Scott and Company LLP

Columbia, South Carolina
January 3, 2012

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Florence County First Steps to School Readiness Partnership
Statements of Revenues, Expenses, and Changes in Net Assets - Modified Cash Basis
for the years ended June 30,

	2011	2010
Temporarily restricted net assets:		
Revenues:		
Grant revenues - South Carolina Office of First Steps to School Readiness:		
State allocation	$ 155,362	$ 188,600
State private	3,650	15,000
Education Improvement Act	27,201	28,995
4-K State appropriation	388,641	350,750
Federal revenue	259,540	180,590
Interest income	642	795
Contribution income	19,060	8,201
Total revenues	854,096	772,931
Net assets released from temporary restrictions	(835,412)	(914,124)
Change in temporarily restricted net assets	18,684	(141,193)
Unrestricted net assets:		
Net assets released from temporary restrictions	835,412	914,124
Expenses:		
County operations	107,447	170,091
Family strengthening	73,938	87,118
Early education programs	396,339	355,240
School transition	-	3,706
Child care quality	257,688	297,969
Total expenses	835,412	914,124
Change in unrestricted net assets	-	-
Change in net assets	18,684	(141,193)
Net assets at beginning of the year:		
Cash	267,173	335,566
Accounts receivable	70	19,275
Accounts payable	(124,530)	(70,935)
	142,713	283,906
Net assets at end of the year:		
Cash	264,077	267,173
Accounts receivable	31	70
Accounts payable	(102,711)	(124,530)
	$ 161,397	$ 142,713

The accompanying notes are an integral part of these financial statements.

Florence County First Steps to School Readiness Partnership
Statement of Functional Expenses - Modified Cash Basis
for the year ended June 30, 2011

	Administrative	Program			
	County operations	Family strengthening	Early education	Child care quality	Total
Salaries	$ 71,532	$ -	$ -	$ 61,366	$ 132,898
Payroll taxes	5,436	-	-	5,600	11,036
Fringe benefits	14,509	-	-	14,876	29,385
Office rent	2,808	-	-	5,592	8,400
Utilities	1,260	-	-	2,864	4,124
Professional development	598	-	-	-	598
Telephone	1,418	-	-	2,838	4,256
Office equipment-rent	1,228	-	-	2,456	3,684
Office equipment-purchase	1,723	-	-	-	1,723
Office supplies	1,753	-	-	2,748	4,501
Insurance (non health)	1,735	-	-	-	1,735
Travel	1,016	-	-	2,074	3,090
Miscellaneous	2,082	-	-	-	2,082
Program purchased supplies	349	12,349	-	40,134	52,832
Program purchased services	-	61,589	396,339	117,140	575,068
	$ 107,447	$ 73,938	$ 396,339	$ 257,688	$ 835,412

The accompanying notes are an integral part of these financial statements.

Florence County First Steps to School Readiness Partnership
Statement of Functional Expenses - Modified Cash Basis
for the year ended June 30, 2010

	Administrative	Program				
	County operations	Family strengthening	Early education	School transition	Child care quality	Total
Salaries	$ 115,709	$ -	$ -	$ -	$ 56,741	$ 172,450
Payroll taxes	9,556	-	-	-	4,729	14,285
Fringe benefits	21,593	-	-	-	9,868	31,461
Office rent	4,404	-	-	-	8,809	13,213
Utilities	1,220	-	-	-	2,493	3,713
Professional development	395	-	-	-	-	395
Telephone	1,755	-	-	-	3,315	5,070
Office equipment-rent	193	-	-	-	388	581
Office supplies	1,931	-	-	-	4,345	6,276
Insurance (non health)	1,710	-	-	-	-	1,710
Board expense	69	-	-	-	-	69
Travel	1,383	-	-	-	2,946	4,329
Miscellaneous	3,536	-	-	-	-	3,536
Program purchased supplies	290	22,025	-	-	9,102	31,417
Program purchased services	6,347	65,093	355,240	3,706	195,233	625,619
	$ 170,091	$ 87,118	$ 355,240	$ 3,706	$ 297,969	$ 914,124

The accompanying notes are an integral part of these financial statements.

Note 1. Summary of Significant Accounting Policies

Organization and Purpose – The Partnership is a non-profit entity organized under the laws of South Carolina with the intent of improving early childhood development. The Partnership provides services directly or contracts with third parties to provide services and support to children and their families to enable children to reach school ready to learn; to establish goals for this initiative; and to provide programs and services which impact children and families during the first years of a child's life.

The Partnership's stated goals are to (1) provide parents with access to the support they might seek and want to strengthen their families and to promote the optimal development of their preschool children; (2) increase comprehensive services so children have reduced risk for major physical, developmental, and learning problems; (3) promote high quality preschool programs that provide a healthy environment that will promote normal growth and development; (4) provide services so all children receive the protection, nutrition, and health care needed to thrive in the early years of life so they arrive at school ready to learn; and (5) mobilize communities to focus efforts on providing enhanced services to support families and their young children so as to enable every child to reach school healthy and ready to learn.

Basis of Accounting – The accompanying financial statements have been prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles. The basis of accounting determines when the Partnership recognizes revenue and expenses, and related assets and liabilities. The Partnership uses the cash receipts and disbursements basis of accounting, modified by including program revenue and expenses to the extent that such transactions are settled in cash or invoiced to the Partnership timely after year-end. These financial statements reflect amounts received and spent directly related to the Partnership's purpose of improving early childhood development.

The basis of accounting adopted by the Partnership differs from generally accepted accounting principles primarily because it recognizes long lived assets and other costs which benefit more than one period as expenses in the year purchased, and it recognizes certain expenses when paid such as vacation and sick time for employees.

Support and Revenue – Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and nature of any donor restrictions. All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction.

Note 1. Summary of Significant Accounting Policies (continued)

Support and Revenue (continued) – A restriction expires when a stipulated time restriction ends or purpose restriction is accomplished. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Substantially all the support and revenue received by the Partnership is considered to be temporarily restricted as the Partnership is obligated to spend the amounts received consistent with the instructions from the contributor, including South Carolina First Steps State Board of Trustees, as to their intended use. Revenues are shown net of any amounts refunded to the funding source.

Income Tax – The Partnership is organized as a non-profit organization under Section 501(c)(3) of the Internal Revenue Code, and is exempt from federal and state income tax.

Use of Estimates – The preparation of the financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash – The Partnership maintains its cash in bank deposit accounts at high quality financial institutions and generally limits its exposure to credit risk from balances on deposit with the financial institutions in excess of the Federal Deposit Insurance Corporation ("FDIC") insured limit. At times, such deposits may be in excess of FDIC insured limits. The Partnership has additional insurance/security in place for deposits in excess of FDIC limits.

Accounts Receivable – The Partnership's accounts receivable are due from the Federal Government, the South Carolina Office of First Steps and/or other contributors.

Contributed Services – Contributed services normally would be recorded under generally accepted accounting principles that (a) create or enhance non-financial assets or require specialized skills, (b) are provided by individuals possessing those skills, and (c) would typically need to be purchased if not provided by donation. A substantial number of unpaid volunteers have made significant contributions of their time to develop the Partnership's programs. The value of this contributed time is not reflected in these financial statements as it does not meet the revenue recognition criteria as defined by the modified cash basis of accounting.

Note 2. Related Party Transactions

The board members of the Partnership are representative of various organizations that in certain instances benefit from actions taken by the board. It is the policy of the Partnership that board members are not to be involved with decisions regarding organizations they represent.

Some members of the Partnership's board are also members of management of other Partnership's contractors, one of which is Florence County School District One. The Partnership consummated arm's length transactions with these entities to provide certain services related to the mission of the Partnership. The Partnership has recognized approximately $397,000 and $401,000 as expense for the years ended June 30, 2011 and 2010, respectively, related to the services provided by these contractors.

The Partnership has also contracted with Florence County School District One to employ individuals whose main purpose is to work for the Partnership. The purpose of this contractual arrangement is to provide the individuals with the opportunity to participate in employee benefits programs that are not available through the Partnership.

Note 3. Concentrations of Risks

The Partnership receives substantially most of its funding through the South Carolina Office of First Steps to School Readiness. Future funding is dependent upon annual evaluation of the Partnership's effectiveness and availability of amounts as appropriated by the South Carolina General Assembly to the South Carolina Office of First Steps to School Readiness for distribution to county First Steps Partnerships, of which the Partnership is one of forty-six partnerships receiving funding. Due to the general economic environment within the State of South Carolina, the overall availability of funding from the South Carolina General Assembly is expected to remain level during the fiscal year ending June 30, 2012.

The Partnership enters into various contracts with third parties for the performance of certain services consistent with the organization and purpose of the Partnership. The contracts vary in length, however are generally one year or less and are subject to annual renegotiation. Substantially all amounts as shown in the Statements of Functional Expense, with the exception of those amounts expensed for administrative functions, were expenses associated with services and goods contracted for by the Partnership and provided by third parties, for the benefit of improving early childhood development on behalf of the Partnership.

Note 4. Commitments and Contingencies

The Partnership has a copier lease agreement that commenced in March 2010 with a term of 36 months. Future minimum lease payments under this agreement are as follows:

2012	$ 2,557
2013	1,705
	$ 4,262

Lease expense was approximately $2,560 and $850 for the years ended June 30, 2011 and 2010, respectively.

Note 5. Subsequent Events

The Partnership has evaluated events and transactions occurring subsequent to the balance sheet date of June 30, 2011, for items that should potentially be recognized or disclosed in these financial statements. The evaluation was conducted through January 3, 2012, the date these financial statements were issued, and there were no subsequent events that required disclosure in these financial statements.